

PROFESSIONAL *Conferences*

LEARNING OBJECTIVES FOR THE CURRENT PROPERTY ISSUES 2022 CONFERENCE 6 HOURS FORMAL CPD

Session I

CASE LAW UPDATE

Speaker: Sarah Thompson-Copsey

To understand the implications for practice of recent case law concerning:-

- ‘The delegates will understand the implications for practice of recent case law concerning:
- The use of guardianship companies to ‘protect’ empty commercial properties
- When the courts will allow renewal lease terms to be changed, and what changes will be allowed
- The need for strict compliance with the rules of expert evidence on valuation
- How to handle the post forfeiture position and when the court will – and won’t exercise its discretion to grant relief

Session II

PROPERTY VALUATION: CLIENTS REQUIREMENTS AND MISCONCEPTIONS

Speaker: Nick French

- An understanding of the impact and challenges that will arise from the RICS Independent Review of Real Estate Investment Valuations
- An understanding of the importance of ESG and its impact on property valuations
- An understanding of distinction between Market Value and Worth
- An understanding of Market Value relative to Prudent Value

Session III

COMMERCIAL RENT (CORONAVIRUS) ACT 2022

Speaker: Sarah Thompson-Copsey

The delegates will understand the practical implications for both landlords and tenants of the new *Commercial Rent (Coronavirus) Act 2022*

- The restrictions on landlord’s remedies for “protected rent debt”
- The need for care in drafting any proposals to settle such debts
- The awards the arbitrator may make – and the potential impact on landlords’ rental streams
- The difficulty in establishing tenant “viability”, the evidence needed and the balancing of “viability” against landlord’s solvency

Session IV

ESG – HOW TO APPROACH IT IN THE REAL WORLD

Speaker: Ben Strange

- An understanding of the elements included under ESG;
- Their application and relevance to different property types;
- What stakeholders should practicably be focussing their efforts on to address ESG;
- The pitfalls of a misplaced focus on ESG.

Session V

THE PROPERTY MARKET: CHANGE IS THE ONLY CONSTANT, EVERYTHING ELSE IS A VARIABLE

Speaker: Nick French

- An understanding of the role of supply and demand and the need to understand property markets by understanding behaviour
- The importance of governance at a micro and macro level and its impact upon property markets
- Dealing with increasing demands when governance will be attempting to dampen the energy economy – ESG at the heart of every property decision
- An understanding of long-term structural change vs short-term temporary market adjustments

Session VI

TENANT SATISFACTION – AN AGENDA FOR MUTUALLY BENEFICIAL CHANGE

Speaker: Stephen Pippard

The delegates will:

- Appreciate the tenant experience of the leasing process
- Understand need for independent advice and support required by tenants' due to lack of property knowledge
- Understand current tenant issues regarding Satisfaction from Property Managers
- Understand how to improve the traditionally adversarial relationship between landlords and tenants
- Understand the benefits of treating tenants as customers and what they require from landlords
- Introduce the concept of a Responsible Tenant and Responsible Landlord Charter