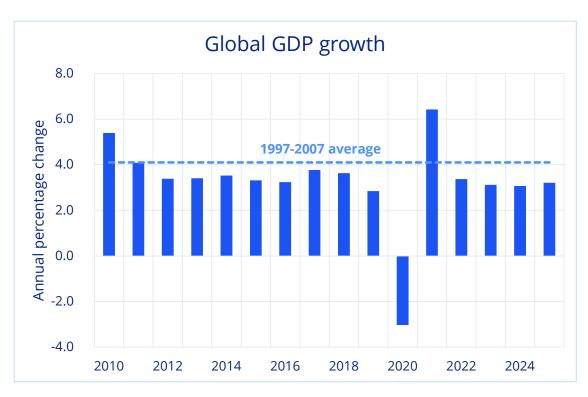


Colliers' briefing – Q3 2024

- 1 UK economy in a global context
- 2 UK economy and interest rates
- 3 Recent property trends
- 4 Regional development notes

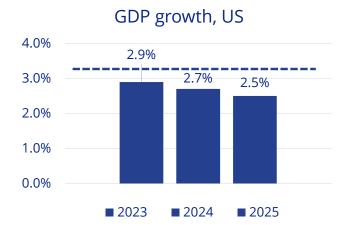


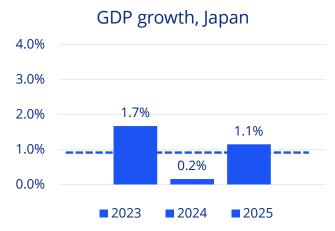
The global economy is adjusting to a 'new normal' Growth to stabilise at above 3%

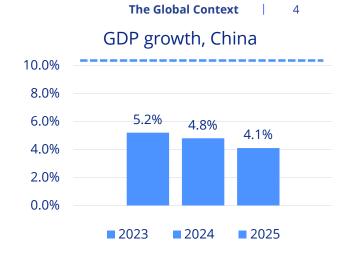


- Global economy is adjusting to a new interest rate environment
- Most GDP growth rates remain below historic standards
- Growth in China to slow from an average of 10% pa to around 4% pa
- Despite a lower 'new normal', economic growth should pick up again as global policy rates fall and real incomes rise

Source: OECD Economic Outlook

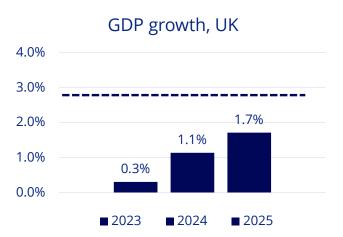






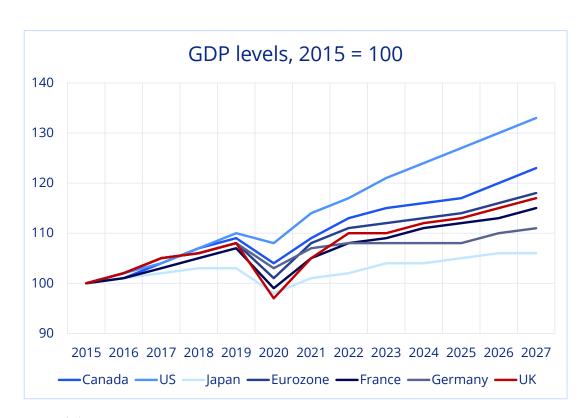






Source for all charts: OECD, ONS, Oxford Economics (October 2024)

Global economies continue to recover UK not a 'laggard'



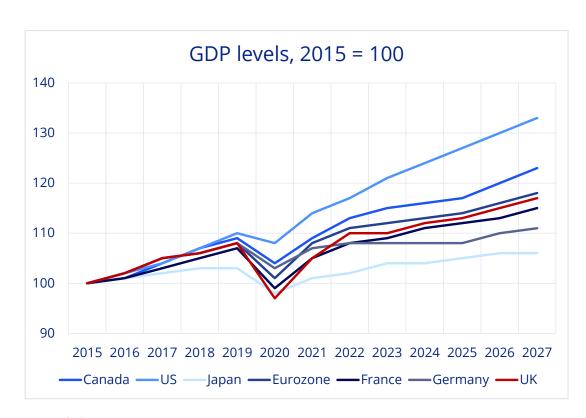
2021

UK business + Add to myFT

UK economists' survey: recovery will be slower than in peer countries

- Of the developed world, UK saw steepest decline in GDP during the pandemic...
- ... followed by the strongest recovery
- Global economy is adjusting to a new interest rate environment
- At the end of 2025, UK economy expected to be 13% larger than in 2015

Global economies continue to recover UK not a 'laggard'



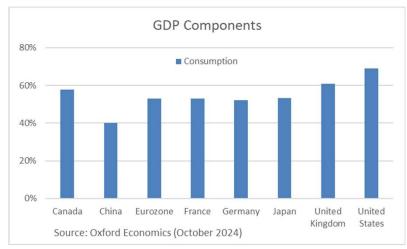
2024

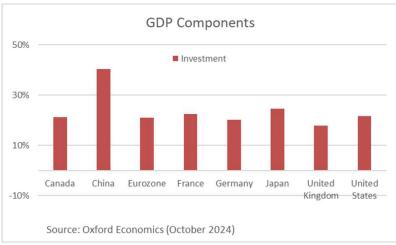
UK economy + Add to myFT

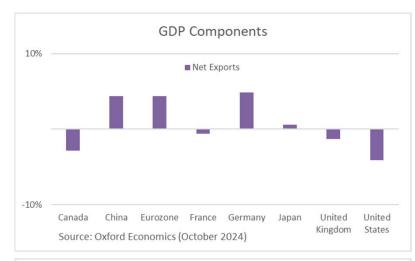
FT economists survey: 'anaemic' economy needs 'investment, investment, investment'

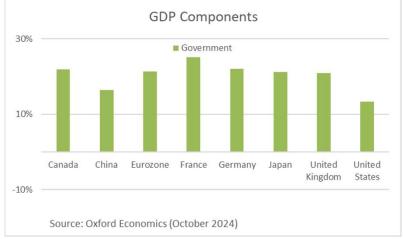
- Of the developed world, UK saw steepest decline in GDP during the pandemic...
- ... followed by the strongest recovery
- Global economy is adjusting to a new interest rate environment
- At the end of 2025, UK economy expected to be 13% larger than in 2015

GDP COMPONENTS

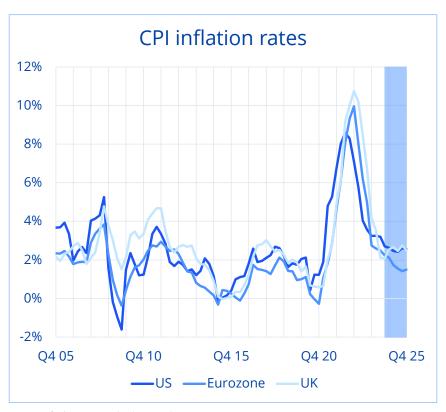








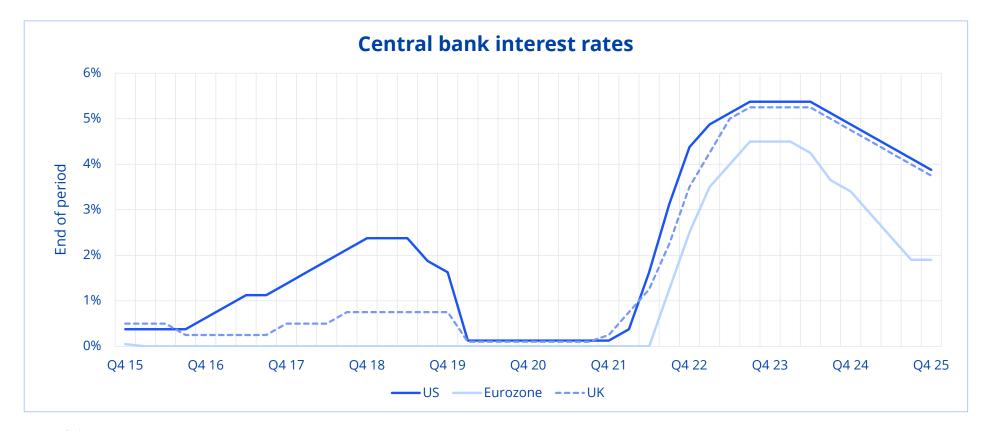
Global inflation spike looks increasingly historical Eurozone to reach sustainable target first

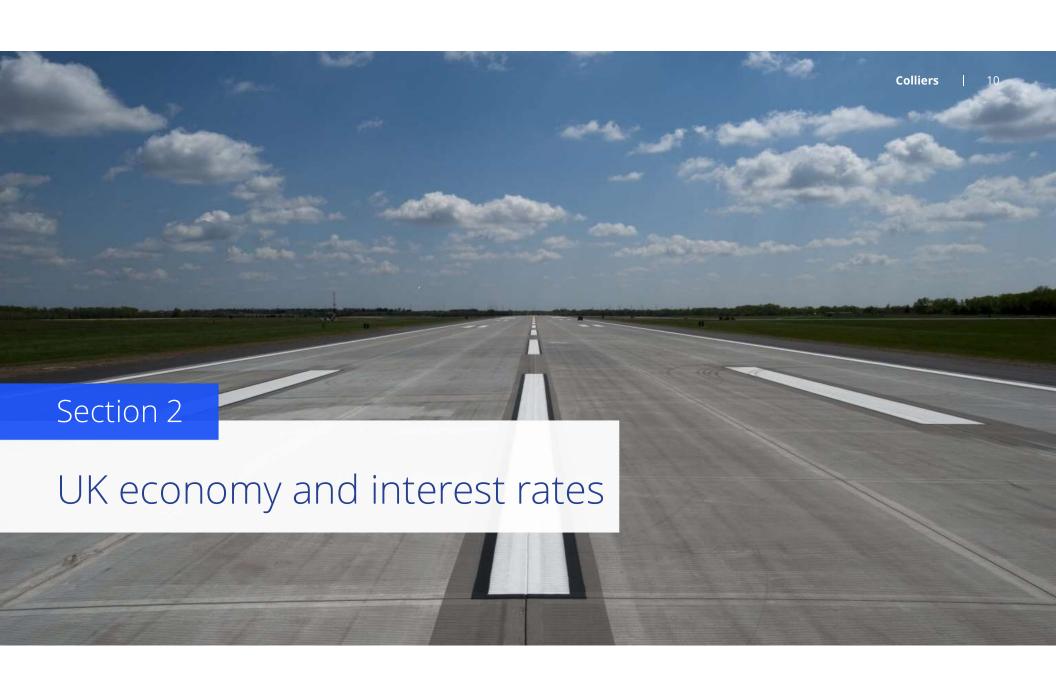


CPI inflation rates	Post Covid max	Latest (Q2/Q3*) 2024)	Forecast (2030)
Australia	7.8	3.8	2.5
Canada	7.6	1.6*	2.1
China	5.0	0.3	1.9
France	6.1	1.8*	2.0
Germany	8.6	1.9*	2.0
India	7.3	4.9	4.1
Japan	3.9	2.7	1.9
Russia	16.9	8.2	5.3
South Korea	5.8	2.1*	2.0
Spain	10.1	2.2*	2.0
UK	10.8	1.7*	2.0
US	8.6	2.4*	2.2

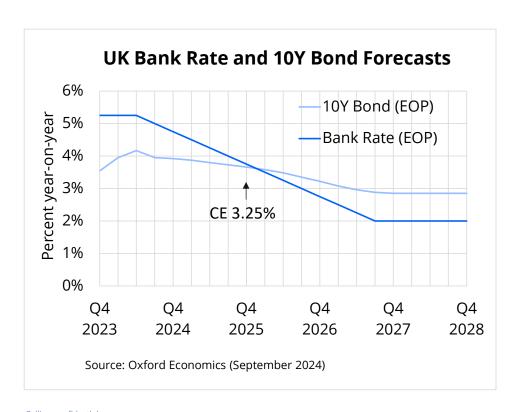
Source: Oxford Economics + local statistical agencies

Interest rates are coming down But how far?





The real questions are timing and levels UK monetary policy on a downward trajectory

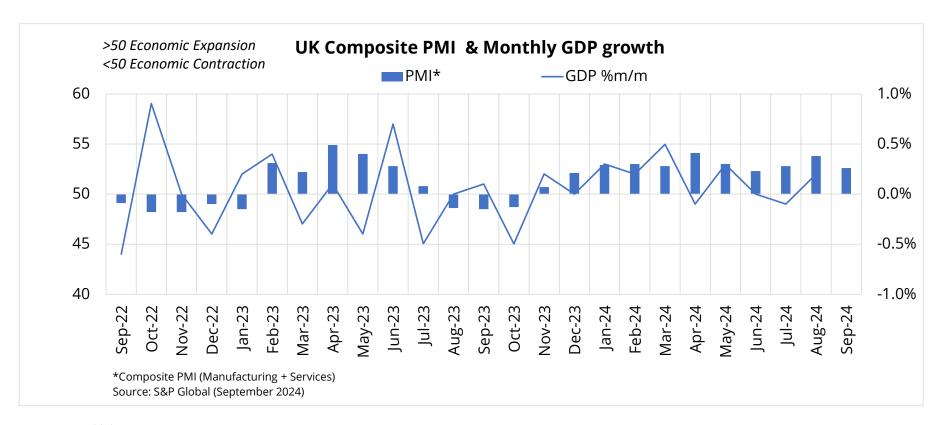




Huw Pill, Chief Economist, Bank of England

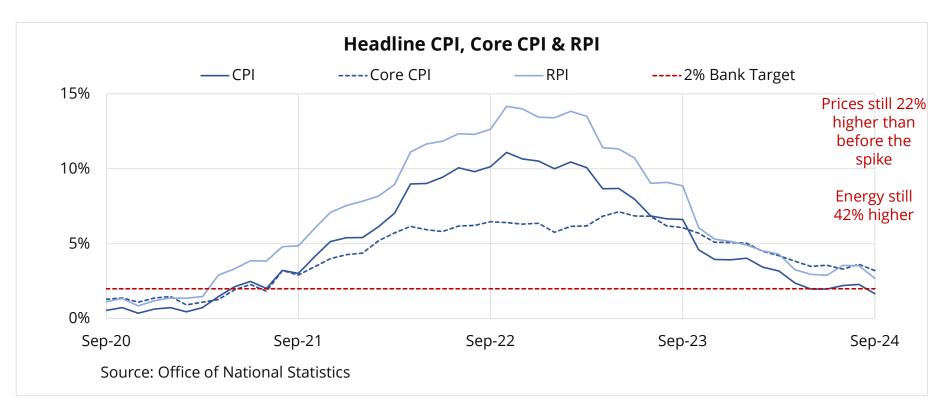
The Bayesian Vector Auto-regression model '... gave me pause for thought about the timing and magnitude of this removal of restriction.' (4th October at ICA conference).

Reasonable start to 2024 and Bank of England monitoring closely Slowdown possible but looks like a 'soft landing'?



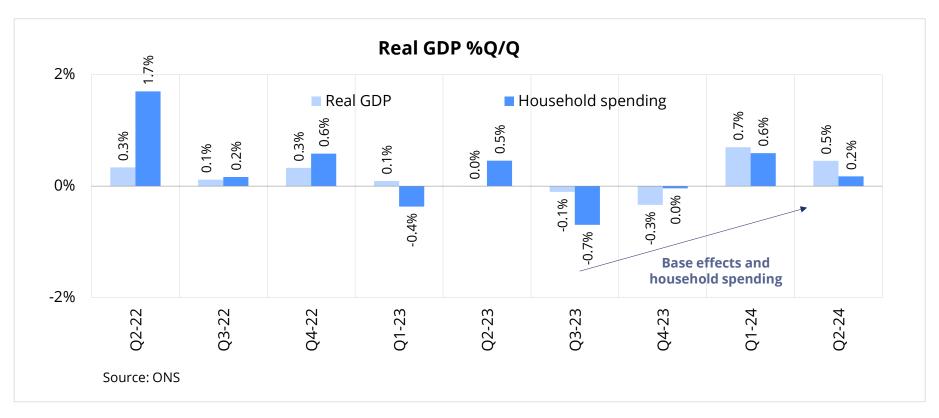
Source: ONS, S&P Global

High prices will continue to buffet household spending Inflation likely to remain lower but also volatile



Source: ONS, S&P Global

Household spending still **very** price sensitive Will real wage growth translate into higher spending?



Source: ONS

Anticipated house price crash did not occur The Wealth Effect

HOME LANDLORD NEWS

Dramatic 35% Housing Market Crash Predicted By Property Analyst

Britain's house price crash 'will be the worst in the world'

Downturn expected to be longest in the West as interest rate rise hammers mortgage market

Alexa Phillips 25 June 2023 • 6:00am Analysis

Why UK house prices could plunge by 20% after the latest interest rate hike

Larry Elliott Economics editor

Property market has defied gravity for years but analysts say rising mortgage rates will mirror the 1980s price crash

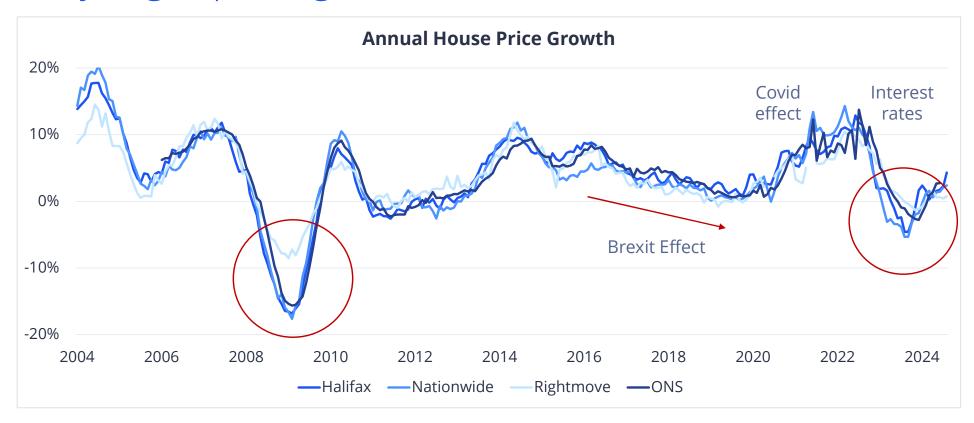
Business | Market Data | Economy | Technology of Business | Al Business

What is happening to house prices, and could there be a crash?

① 1 August 2023

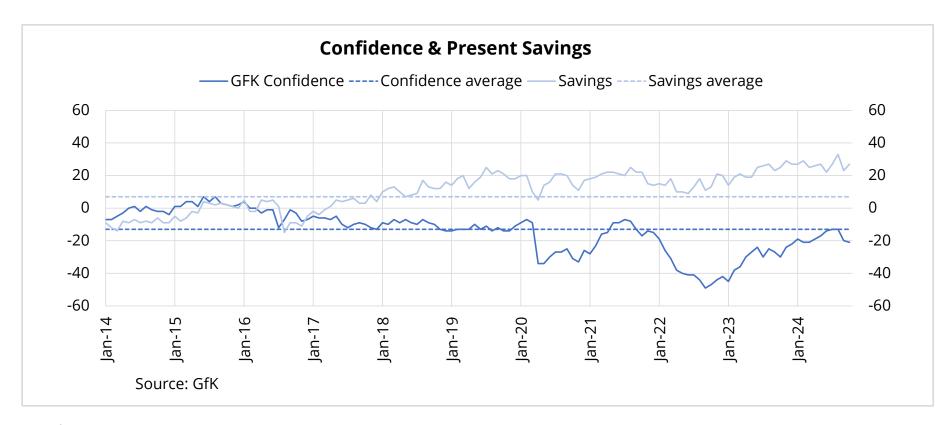
Wealth effect

Only slight pricing correction



Source: Halifax, Nationwide, ONS, Rightmove

. . . but 'Wealth Effect' remains strong? Household confidence took a hit in September



Source: GfK, ONS

We may not yet be 'out of the woods'

Two Big Questions for UK

Impact of October's Budget?

Investor sentiment, bond rates and UK Bank Rate

Energy security and inflation?

Geopolitical risks and supply chains (US election)

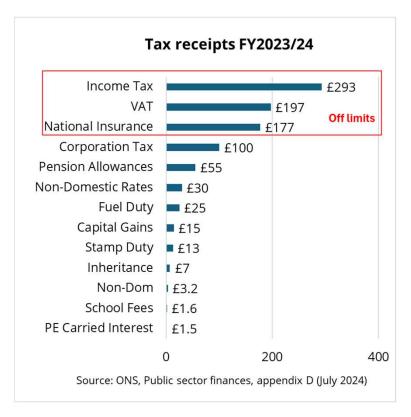
PSNFL- Public Sector Net Financial Liabilities - to enable borrowing Labour's Fiscal Plans - change the rules and tax

Rachel Reeves confirms change to UK fiscal rules to help fund £20bn investment

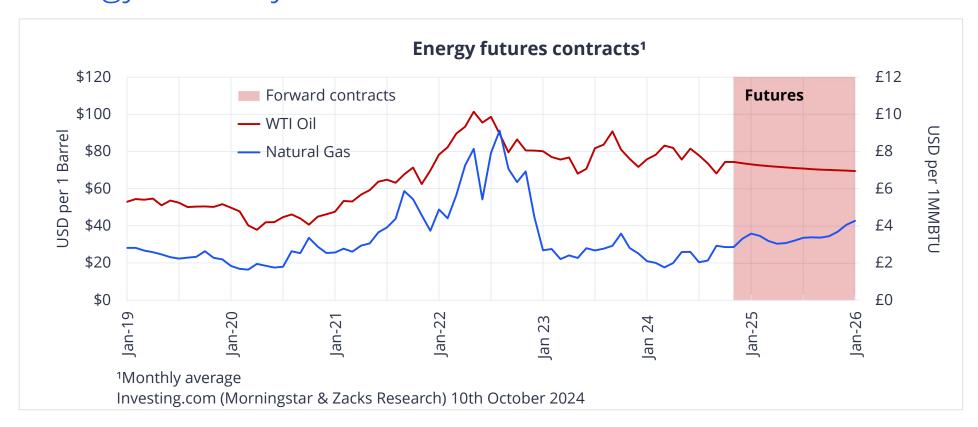
Chancellor promises in FT to avoid 'falls in public sector investment' planned by Tories



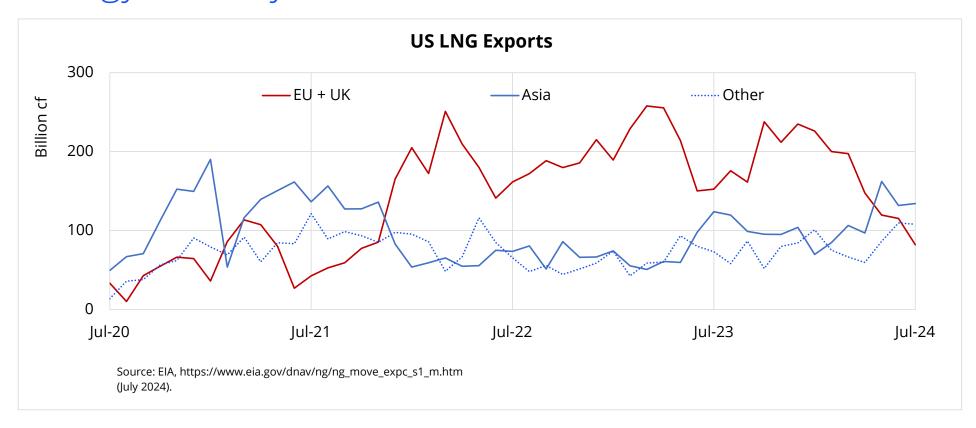




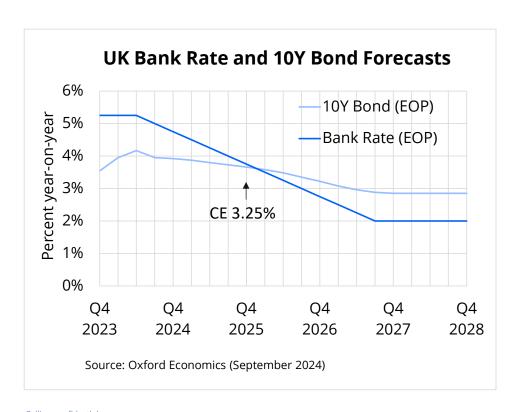
Iran oil exports (1.7mbd). Excess OPEC+ capacity (5mbd). Energy security



Natural gas supply chains stable? Energy security



The real questions are timing and levels UK monetary policy on a downward trajectory





Huw Pill, Chief Economist, Bank of England

The Bayesian Vector Auto-regression model '... gave me pause for thought about the timing and magnitude of this removal of restriction.' (4th October at ICA conference).

Spent force increasingly unhinged?

Trump

Speech analysis:

- ✓ Complexity of Trump's speeches is at a 4th Grade level
- ✓ The average US president is at an 8th Grade level

Dis-inhibitionism (signs of frontotemporal dementia):

- ✓ Behavioural (acting oddly)
- ✓ Cognitive (loosening of mental restraints, intrusive thoughts)
- √ Social (ignoring social conventions)

Tangentialism (mid-stage dementia):

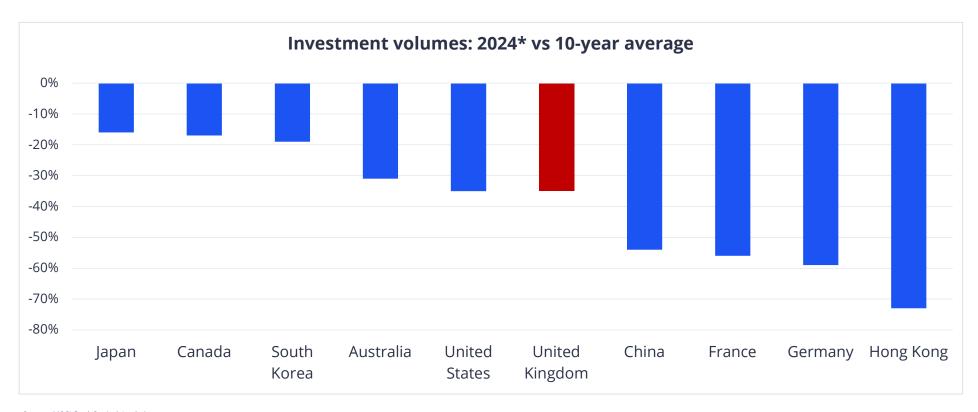
✓ Going off topic with excessive unrelated details (midstage dementia).





Global capital markets

All major markets feeling effects of higher rates

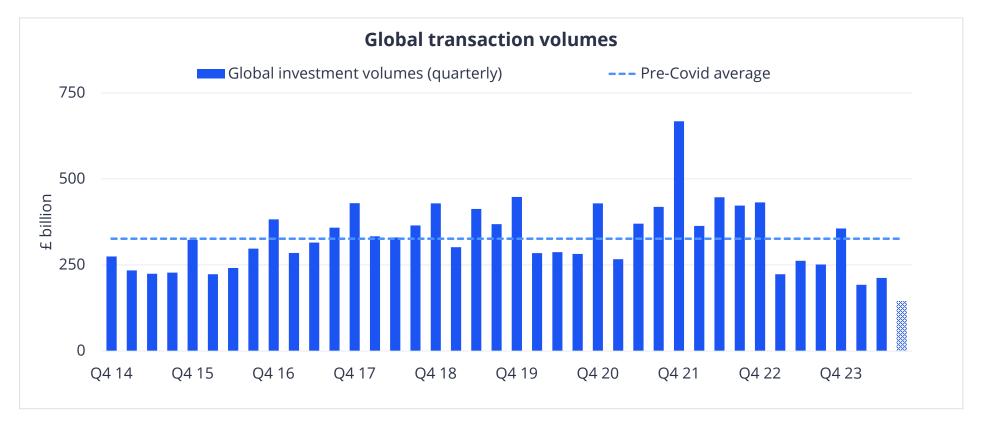


Source: MSCI Real Capital Analytics

^{*} Predicted 2024 total

Global capital markets Transactional flows

Transactional flow still limited

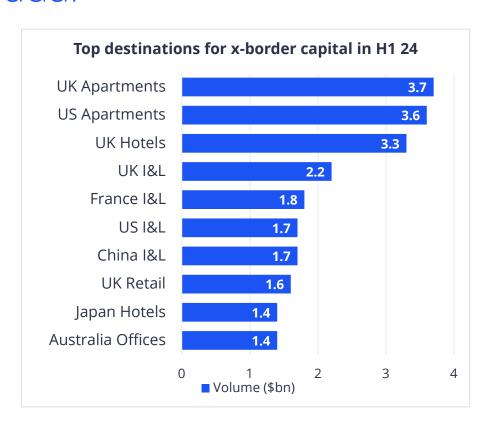


Source: MSCI Real Capital Analytics

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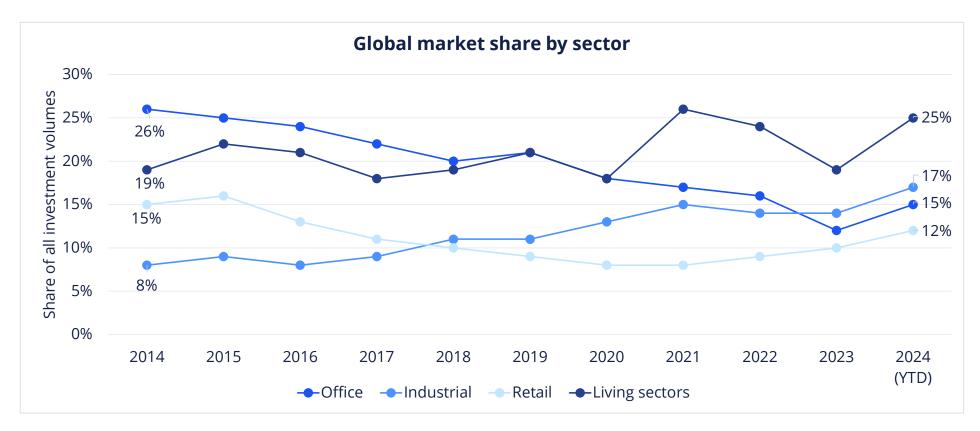
UK experienced a rapid initial adjustment (Truss/Kwarteng effect) UK on overseas investors' radar

Country	H1 2024 \$bn	YOY
US	138	-3%
UK	26	+8%
Japan	19	-12%
China	18	-12%
South Korea	11	+20%
Germany	11	-26%
Canada	9	-37%
Australia	9	+5%



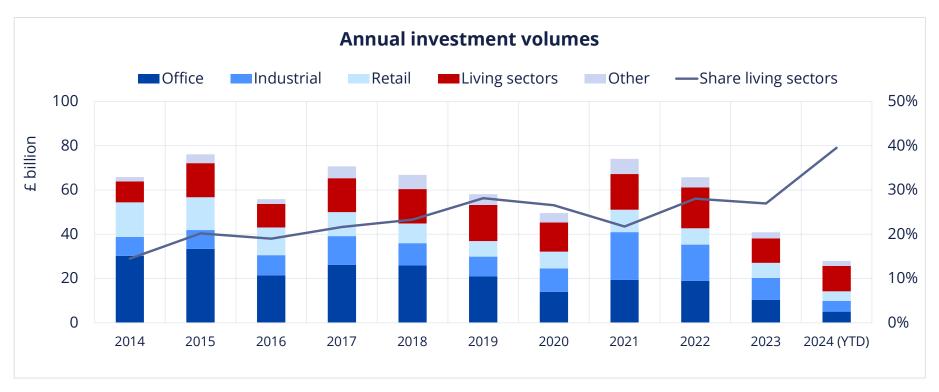
Source: MSCI Capital Trends Global, Q2 2024

Change in investor preferences Beds and sheds instead of offices



Source: MSCI Real Capital Analytics

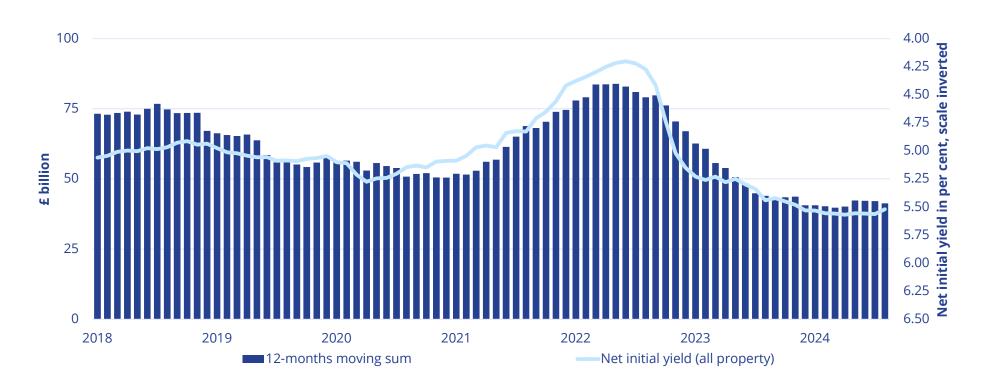
Volumes below par, slow Q3



Source: MSCI RCA

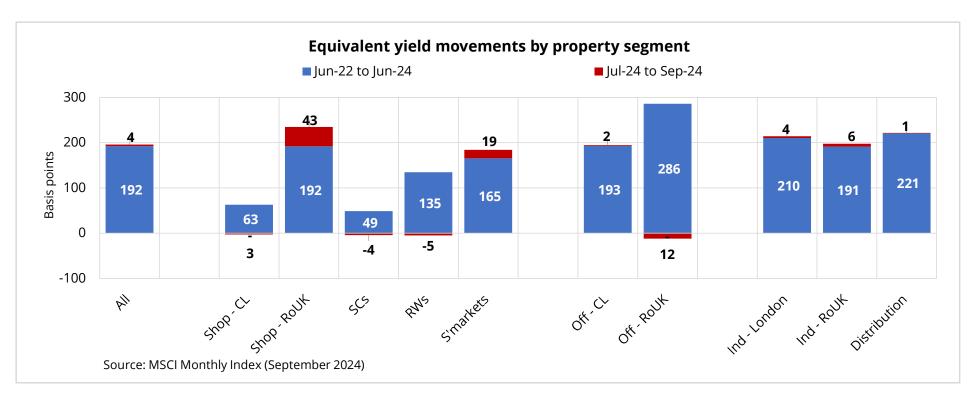
Has the market turned?

Transactional flow still limited

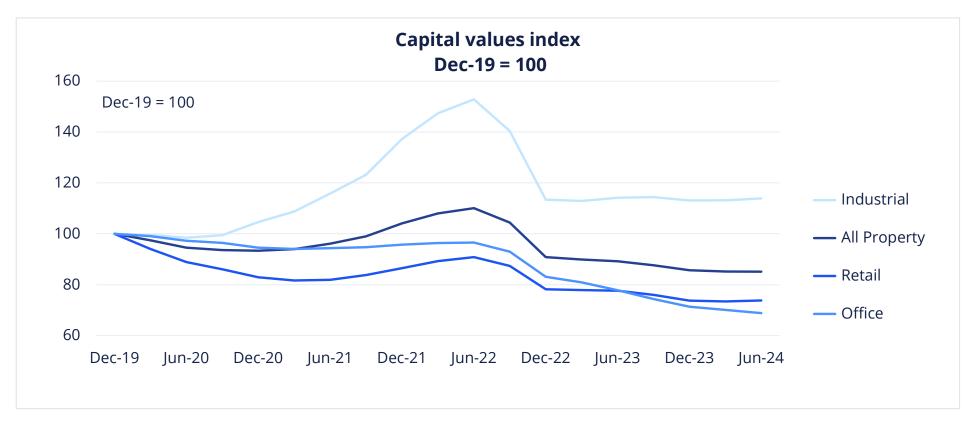


Source: Colliers, MSCI

Further price movements likely as transactional flow resumes Commercial property pricing stable



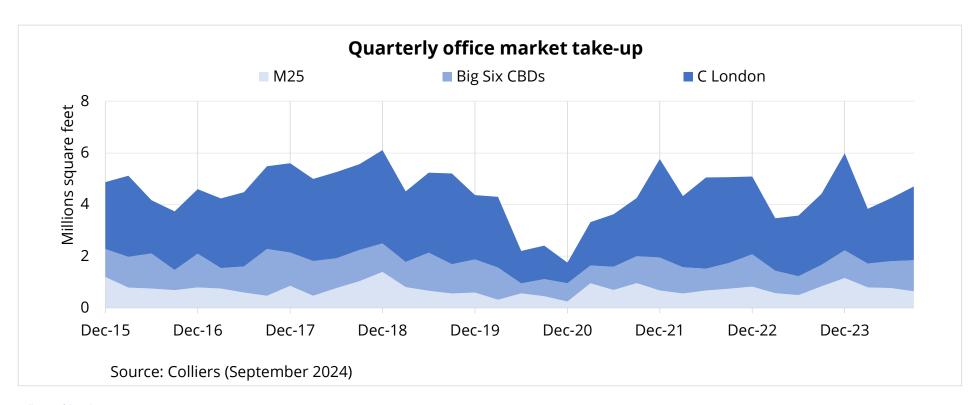
Capital values - large variation between sectors Industrial is the outlier



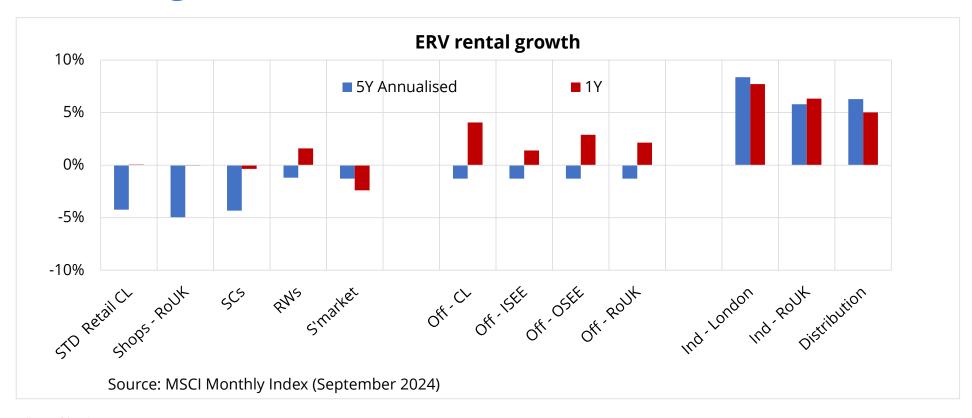
Source: Colliers, MSCI

Stabilising near pre-Covid levels Demand dynamics



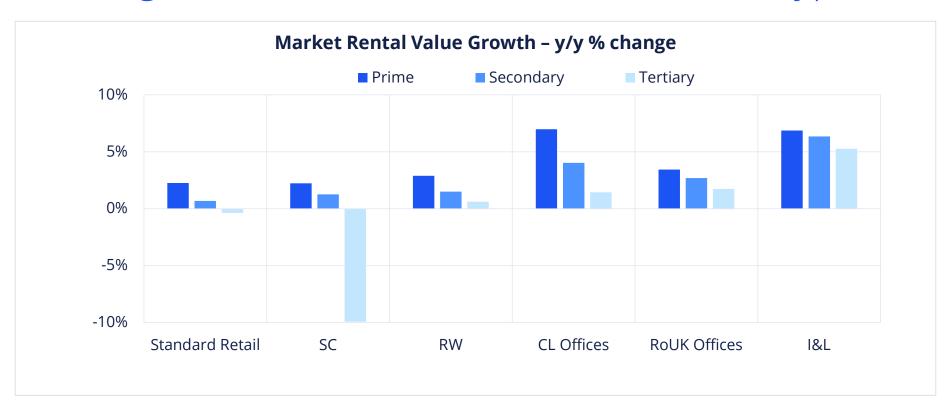


Rental growth stable



Quality is critical

Rental growth sustained across most asset types

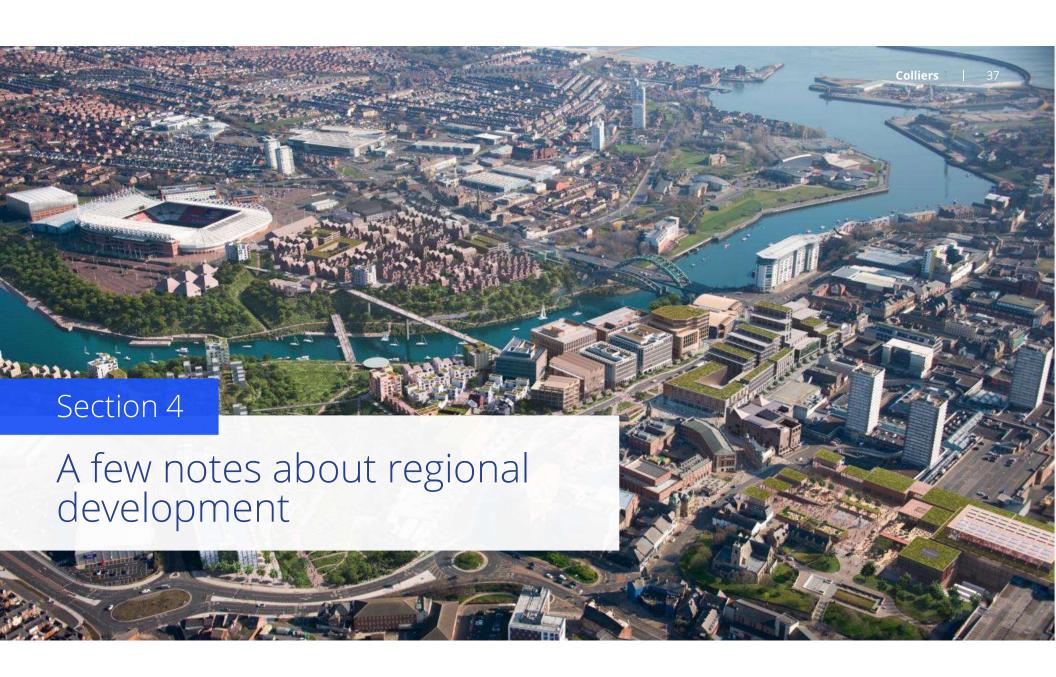


Source: MSCI

UK forecast to lead recovery in Western Europe Total Returns Commercial Property



Source: Capital Economics



The slogan goes but the song remains the same?

'Levelling up' out, MHCLG in

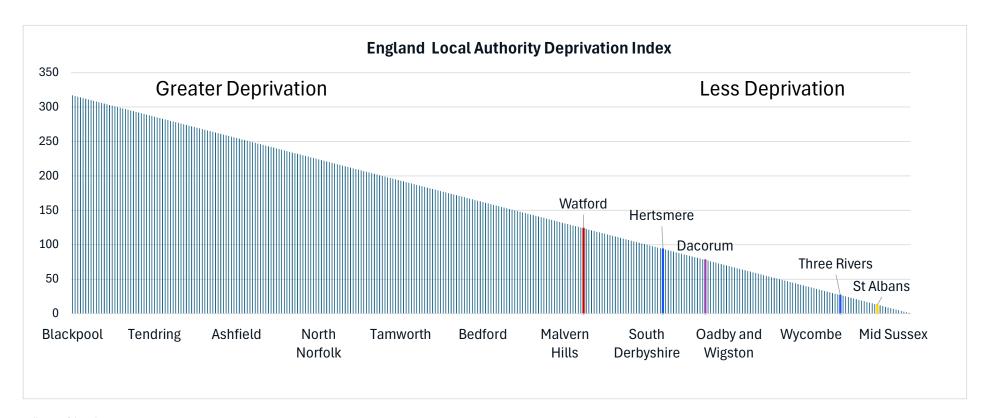




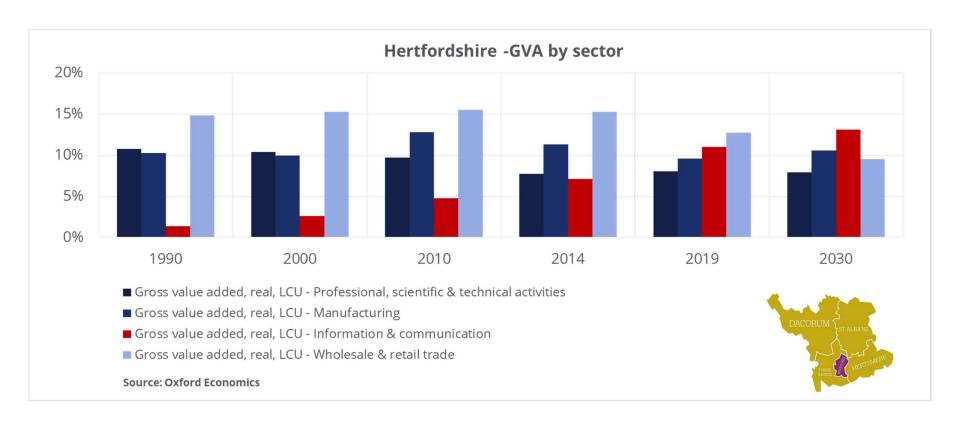


IN

MHCLG Government Deprivation Index



Distribution out, InfoComs in! Hertfordshire economic evolution





Oliver Kolodseike oliver.kolodseike@colliers.com

Accelerating success.